



With thanks to...

**JON HARBOR**

**The most common first question –  
*How do I write a great proposal?***

**The approach Sally described has  
made a huge, huge difference,  
many, many times**

## **Additional Thoughts:**

**Volunteer to review proposals /  
serve on panels. *Why?***

***Don't you hate it when students turn in  
work that does not match the  
assignment and grading rubric?***

## **Additional Thoughts:**

**Consider linking research to teaching / “broader impacts” and vice versa**

*Even if it is not required, it can be a significant competitive advantage and is often helpful for T&P.*

# But what do I propose and to which funding source?

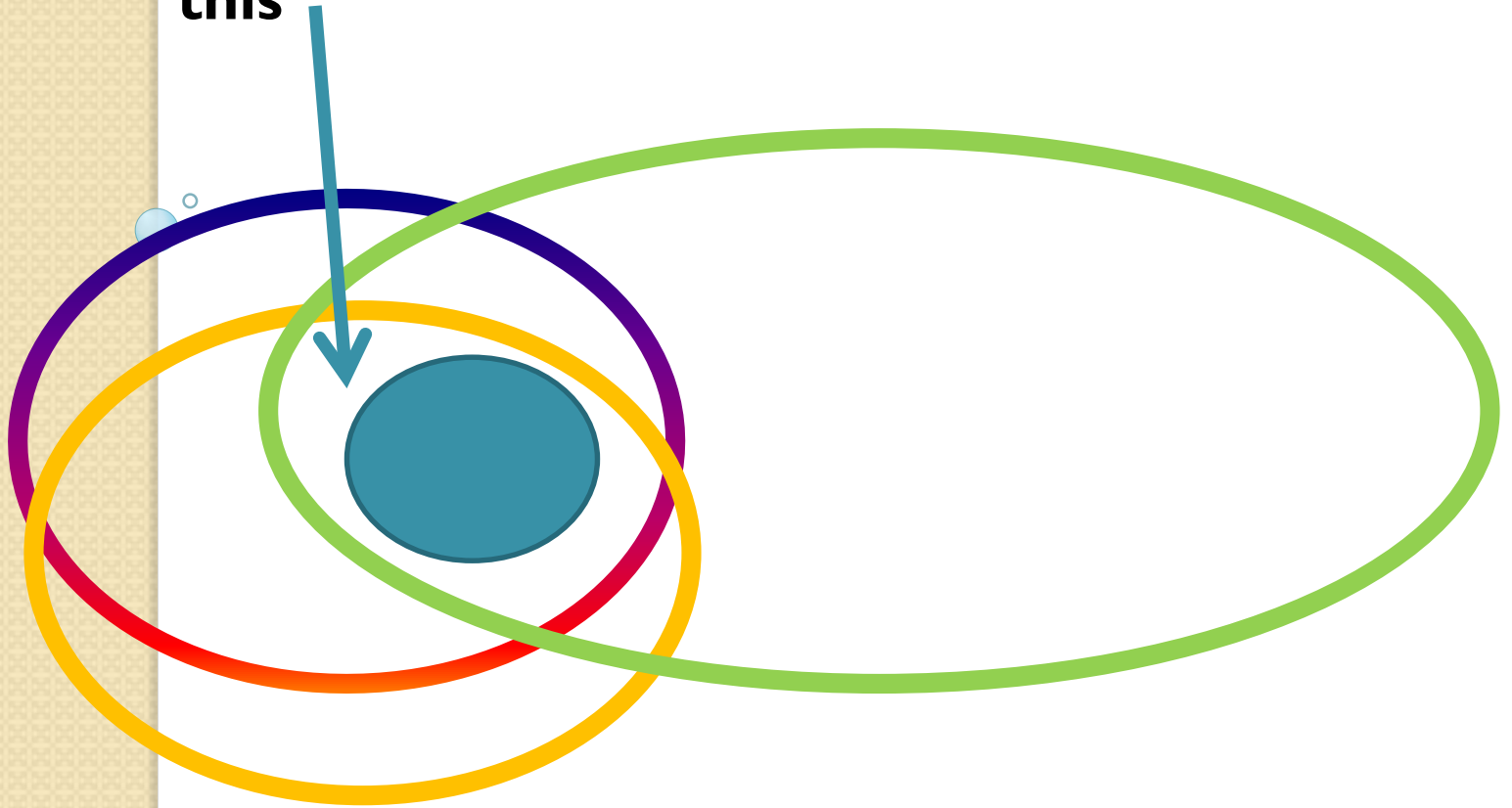
things you'd love to do



things important for T&P

things they want to fund

It's not rocket science (unless that's your field 😊),  
**Investigate a range of  
funding sources for  
this**



# WALK, JOG, RUN

1991 Murray Center \$5,000

1994 ARP \$20,000

1996 SSHRC \$86,000

1999 Sloan Foundation \$399,000

2000 DoD \$8.3m

*Over-achieve on the initial small grants to show funders you provide great return on investment!*

# Maximize Your Odds

- I SUBMIT MULTIPLE PROPOSALS PER YEAR
  - **FREQUENT, HIGH QUALITY SHOTS ON GOAL**
  - **SHOOT AT SEVERAL GOALS AND ALWAYS LOOK FOR NEW GOALS THAT POP UP**
  - **REVISE & RESUBMIT, REVISE & RESUBMIT**
  - **JOIN / MAKE TEAMS FOR SOME PROPOSALS**



# why interdisciplinary teams?

(semantics - they are usually transdisciplinary)

- How many grand challenges can be solved using only one discipline? The previous generation did all of the easy stuff within the discipline, the new frontier is ...
- Most funding agencies have increasingly focused \$ on interdisciplinary teams
- It's fun and productive to bring new methods and perspectives to your work through collaborators
- It opens up new funding sources and new areas for your interests and talent that would not be possible on your own

*But don't I have to be sole PI for T&P?*

# I don't just say it, I do it ...

my co-authors and co-PIs include:

- Psychiatry
- Health and Kinesiology
- Sociology
- Management
- Epidemiology
- Adolescent Development
- Social Work
- Nutrition

in multiple institutions and countries. *This morning I was working on.....*

# Walk, Jog, Run

## Maximize your odds

#s, different opps, teams

